



BT Conferencing US Government

Making conferencing cost-effective, reliable, secure, and easy to use

The BT advantage

Our innovative, secure solutions empower agencies to function:

- Efficiently and productively
- Improve disaster readiness and response
- Deliver timely and informed decisions
- Reduce costs using real-time collaboration

BT Conferencing takes a comprehensive, end-to-end view of your video conferencing solution. We take into consideration how your solution will be maintained once it's in place, and we work with you to map a support solution that meets your specific requirements.

How does choosing BT help me?

- Secure and reliable conferencing solutions for government agencies
- Supports a variety of medical program requirements, including TRICARE and Polytrauma
- State-of-the-art solutions integrating voice, video and web capabilities to fit every environment and public sector application
- One partner for all video conferencing solutions that are easy-to-use, reliable and cost-effective
- Industry leading solutions for visual communications
- BT Conferencing GSA Schedule # GS-35F-0160S

BT knows video conferencing like no one else!

- We provide an end-to-end equipment and service solution for video, audio, web and streaming – serving as a single source for responding to all of customers' conferencing needs
- We deliver the highest levels of quality visual communication and service to help speed diagnosis, reduce operational costs and expand healthcare services
- BT is equipped to implement and manage your entire video conferencing environment. This includes AV integrated solutions, endpoints, gateways, gatekeepers, firewall traversal devices and bridges.
- CIS (Federal Secure VTC Partner)
- Certifications: CIS Certification, A+, Net+, Microsoft MCSE, Cisco (CCNA, CCDP, CCDA and CCIE), Cisco MSCP



More than 10 years of experience providing video conferencing solutions to the Department of Defense, Military and US Government Agencies

Government agencies throughout the world are using visual communications to speed decision-making, provide employees with increased access to experts and information, and ensure real-time public safety response. BT conferencing has more than a decade of experience in successfully providing these same type of conferencing solutions to the US Government and public sector agencies. This includes a long history of delivering easy to-use, cost-effective, secure and reliable video conferencing solutions to the federal government.

BT's Federal account managers, system engineers, network specialists, software engineers, and helpdesk personnel lead the industry in knowledge and experience. In addition, BT's custom database Onward, allows us to manage and scale enterprise video communications to deliver a cost-effective advantage for our customers. The BT advantage helps provide our federal customers with reliable management solutions that offer a very easy to schedule video calling web based tool and detailed ROI and CO2 emission data.

Who's trusting BT Conferencing for their conferencing needs?



BT Conferencing Telehealth Contact Info

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Why BT Conferencing?

We help you maximize the benefits of video while minimizing the challenges:

Experience

- A leading reseller of Cisco and Polycom unified video communications technology
- Global Gold and Master TelePresence Video ATP for Cisco
- Cisco WebEx solutions
- Polycom Platinum Certified Reseller
- Polycom Certified Service Provider

Installation

- Thousands of endpoints deployed globally
- Extensive AV Integration experience

Support

- Follow-the-sun 24x7x365 worldwide support from redundant service centers in Denver, Philadelphia and London
- Over 50 Video Service Center Technicians – Tier 1 thru Tier 4
- Global call centers and helpdesk centers
- More than 400 MCUs and 25,000 endpoints maintained by BT Conferencing support programs

Audio and Video Bridging Service

- Telepresence, High Definition and Standard Definition
- IP and ISDN video bridging services
- TIP interoperability services

TelePresence Exchange

- BT's Global Video Exchange (GVE) is network agnostic
- Largest provider of public video conferencing services – supporting over 60,000 video conferences annually
- BT adoption programs for growing customer utilization

Demonstration Facilities

- Located in New York City, Denver and London
- Each facility features Cisco CTS/T Series and Polycom Immersive technology, allowing you to experience a full comparison of leading multi-screen executive room solutions from a single location

Purchasing Options

- BT Conferencing GSA Schedule GS-35F-0160S Includes AMD Peripherals, BT Services and Support
- Cisco GSA Schedule
- Cisco Capitol Leasing
- Polycom GSA Schedule

Teaming Partner Purchasing Options

- NETCENTS (USAF)
- Networx (Qwest)
- SEWP (NASA)
- ESC III
- ITES-2H
- VA T4 Contract - Harris